

Axis Designs is a design/build company that manufactures and supplies furniture, fixtures & equipment for the contract foodservice industry. Established in 1979, Axis Designs continues to grow and innovate as the industry evolves. Our scope of service begins at the concept design phase of a project where we work with owners and design team members to establish feasible, thorough & detailed plans for a successful foodservice operation. Working with the client and construction team, Axis Designs strives to ensure that our portion of the project is successfully built, coordinated and installed.

"We believe the value we bring to clients is assurance of a quality, thorough design that is fully functional for years of service"



Foodservice Equipment & Fabrication



Four Categories of Business

PROJECTS



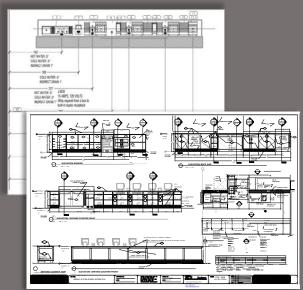
- Full Café Build-outs
- Coffee Bars
- Café Refreshes
- Breakrooms
- Commercial Kitchen Build-outs
- Furniture

MICRO-MARKETS



- Custom Built Fixtures
- Standard Catalog Fixtures
- Quick-Ship Stock Program
- 4 Fixture Style Series

SERVICES



- Concept Design
- Design Development
- Kitchen Equipment Specification
- 3D Modeling & Rendering
- Logistics & Warehousing
- Consolidation & Delivery
- Installation Services
- Project Management
- Consulting

CATALOG



- Modern POS Stations
- Waste Receptacles
- Seating
- Lunch Storage
 Cubbies
- Microwave Stations

PROJECTS

Large Café Solutions Medium Café Solutions Small Café Solutions Coffee Shops

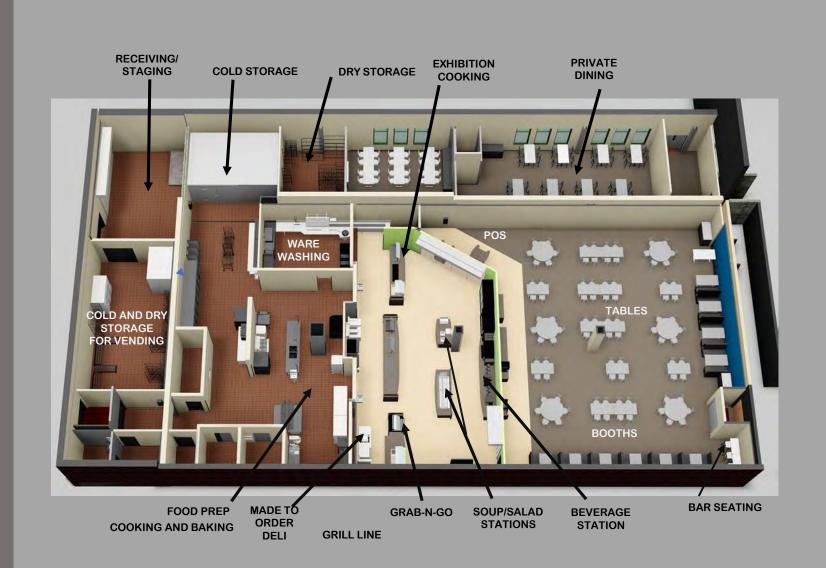


Large Application Café 2500-6000 sq ft

Fixtures, Furniture & Equipment Package

Price Range \$450,000-\$950,000

- · Receiving and Staging
- Cold and Dry Food Storage
- Food Preparation
- Cooking/Baking
- Plating and Catering Prep
- Exhibition Cooking
- Made-to-Order and Grab-n-Go Service Stations
- Pre-Order and Self-Pay Stations
- Condiments and Microwave Station
- Multiple Seating Types:
 - Hi-Tops
 - Dining Height
 - Booth Seating
 - Lounge Seating
- Waste Handling and Ware Washing





Large Café Solution







- Sections for Extended Service Hours
- Pre-order and Pick-up
- Destination Seating AreaCommunal Seating

 - Collaborative workspace





Large Café Solution



- Linear Layout
- Themed Separate Food Stations
- Exhibition Cooking
- Made-To-Order Deli
- Grill Station







Large Café Solution



- Scatter Layout
- Themed Separate Food Stations
- Exhibition Cooking
- Made-To-Order Deli
- Grill Station





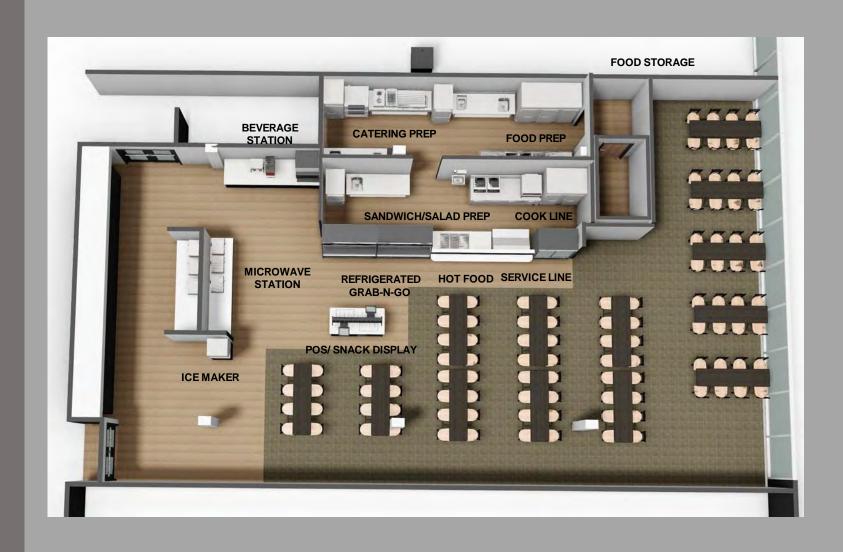


Medium Application Express Café 1400-2300 sq ft

Fixtures, Furniture & Equipment Package

Price Range \$260,000- \$350,000

- Receiving and Staging
- Cold and Dry Food Storage
- Food Preparation
- Exhibition Cooking
- Made-to-Order and Grab-n-Go Service Stations
- Pre-Order and Self-Pay Stations
- Condiments and Microwave Station
- Multiple Seating Types





Medium Café Solution



- MTO Coffee / Deli / Smoothies
- 24 / 7 Self-Pay Micro-Market
- Peak Hour Entrée Service
- Island Hot Bar / Cold Bar / Salad bar





Medium Café Solution





- MTO Coffee / Deli / Smoothies
- 24 / 7 Self-Pay Micro-Market
- Peak Hour Entrée Service
- Island Breakfast Bar / Salad bar



Medium Café Solution





- MTO Coffee / Deli / Smoothies
- 24 / 7 Self-Pay Micro-Market
- Peak Hour Entrée Service
- Island Breakfast Bar /Salad bar

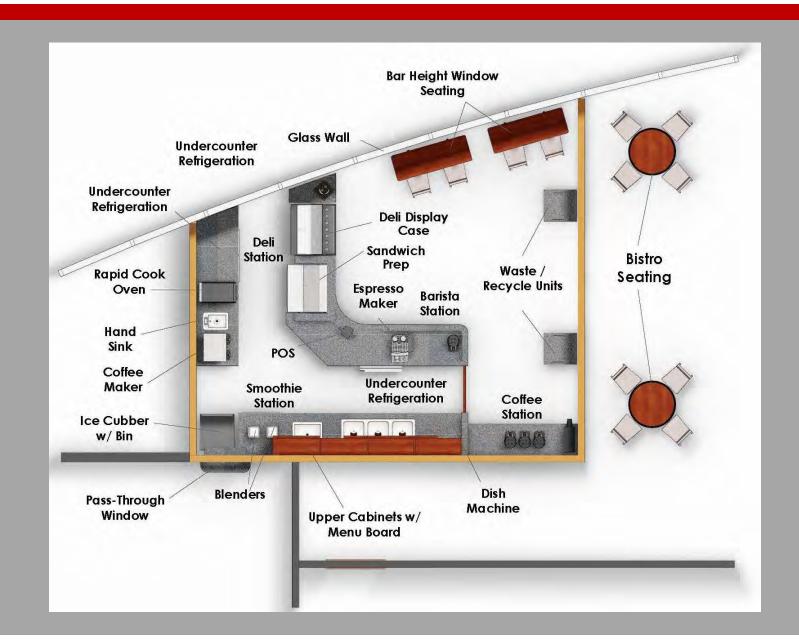


Small Application Café 500-1200 sq ft

Fixtures, Furniture & Equipment Package

Price Range \$125,000 - \$250,000

- Cold and Dry Food Storage
- Food Preparation
- Made-to-Order and Grab-n-Go Service Coffee and Deli Stations
- Multiple Seating Types
- Self-Pay Stations





Small Café Solution





- MTO Coffee / Deli Sandwiches/ Salads / Smoothies
- Grab 'n Go
- Bakery Case



Small Café Solution



- MTO Coffee / Deli Sandwiches/ Salads / Smoothies
- Grab 'n Go
- Bakery Case
- 24 / 7 Micro-Market



Coffee Shops



- MTO Coffee / Deli Sandwiches/ Salads / Smoothies
- Grab 'n Go
- Bakery Case



Coffee Shops



- MTO Coffee / Deli Sandwiches/ Salads / Smoothies
- Grab 'n Go
- Bakery Case



Coffee Shops



- MTO Coffee / Deli Sandwiches/ Salads / Smoothies
- Grab 'n Go
- Bakery Case



FIXTURE SERIES

Premium In-Line Series
In-Line Free Standing Series
Free Standing Arch Side Series
Free Standing Low Side Series

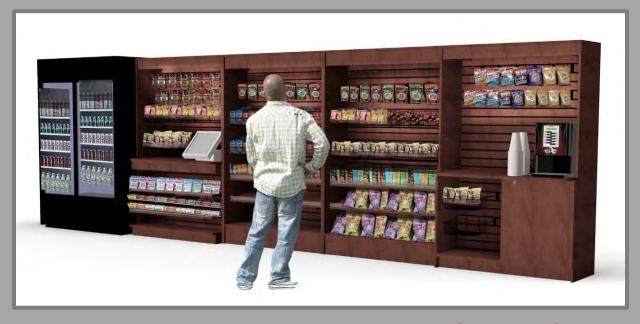












In-Line Free-Standing Series



IM-4896 Inline Merchandiser

IUMB-4896 Inline Undercounter Merchandiser Base

IMCB-4896 Inline Cabinet Base

ICM-4896 Inline Coffee Merchandiser

IRME-6096
Inline Refrigerated
Merchandiser
Enclosure



IFSM-4878
Inline Free-standing
Merchandiser

IFSUMB-4878
Inline Free-standing
Undercounter
Merchandiser Base

IFSMCB-4878 Inline Freestanding Cabinet Base

878 IF ee- Ir g ase

IFSCM-4878 Inline Freestanding Coffee Merchandiser

IFSMC4-4878 Inline Free-standing Microwave Cabinet





Free-Standing Arched Side Series



Free-Standing Low Side Series



FSASM-4880 Free-standing Arch Side Merchandiser

FSUMB-4880 Free-standing Arch Side Undercounter Merchandiser Base FSASMCB-4880 Free-standing Arch Side Cabinet Base FSASCM-4880 Free-standing Arch Side Coffee Merchandiser FSAMC4-4880 Free-standing Arch Side Microwave Stand



FSLSM-4860 Free-standing Low Side Merchandiser



FSLSUMB-4860 Free-standing Low Side Undercounter Merchandiser Base



FSLSCM-4860 Free-standing Low Side Coffee Merchandiser



FSLSCB-4860 Free-standing Low Side Cabinet Base







- Self-Pay Kiosks
- 24/7 Service
- Health Safety Locks
- Security Control / Self
 Checkout App









Built-in Storage Room

ATTENDED GRAB-N-GO

- Built-in storage/ food prep holding room
- With hot grab-n-go served from satellite kitchen

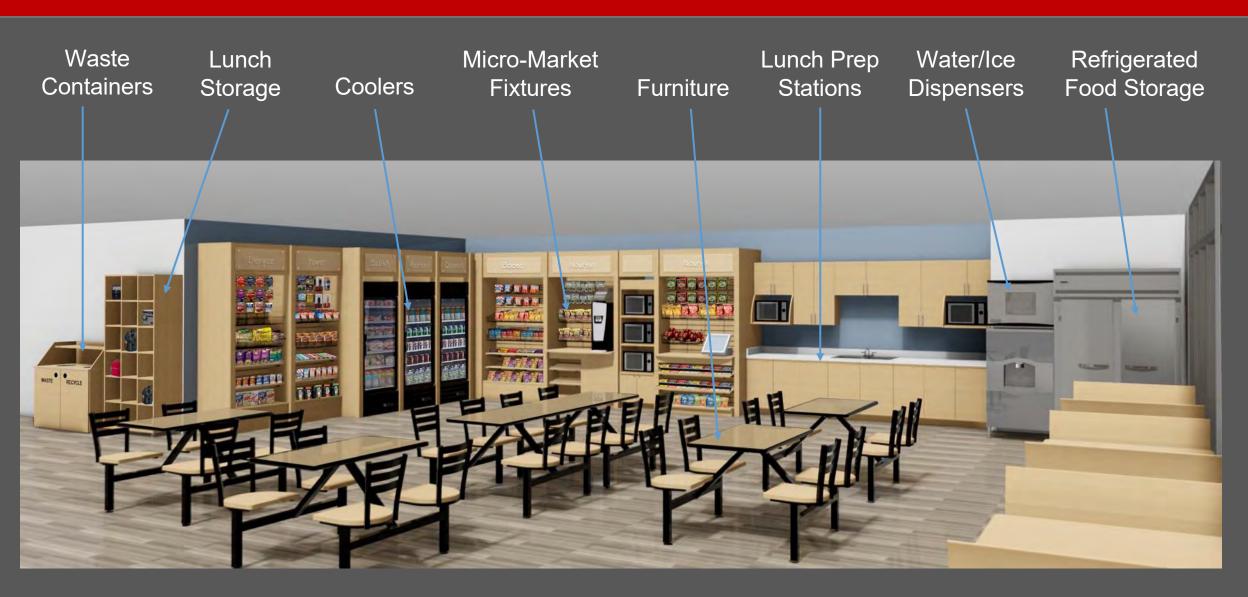


CATALOG

Break Room Fixtures
Seating and Booths
Waste Receptacles
POS Stations
Condiment Counters
Lunch Storage Cubbies
Microwave Cabinets



Breakrooms



Breakroom Equipment and Custom Fixtures







Lunch Prep Stations







Lunch Storage



Point-of Sale Stations



OPPORTUNITY FOR IMPULSE MERCHANDISING

- Built-in storage/ food prep holding room
- With hot grab-n-go could serve from satellite kitchen





Services

Site Surveys
Conceptual Drawings
Design Development
3D Modeling and Renderings
Equipment Specification
Utility Location Drawings
Fabrication Drawings
In-House Fabrication
Consolidation
Delivery
Installation
Training



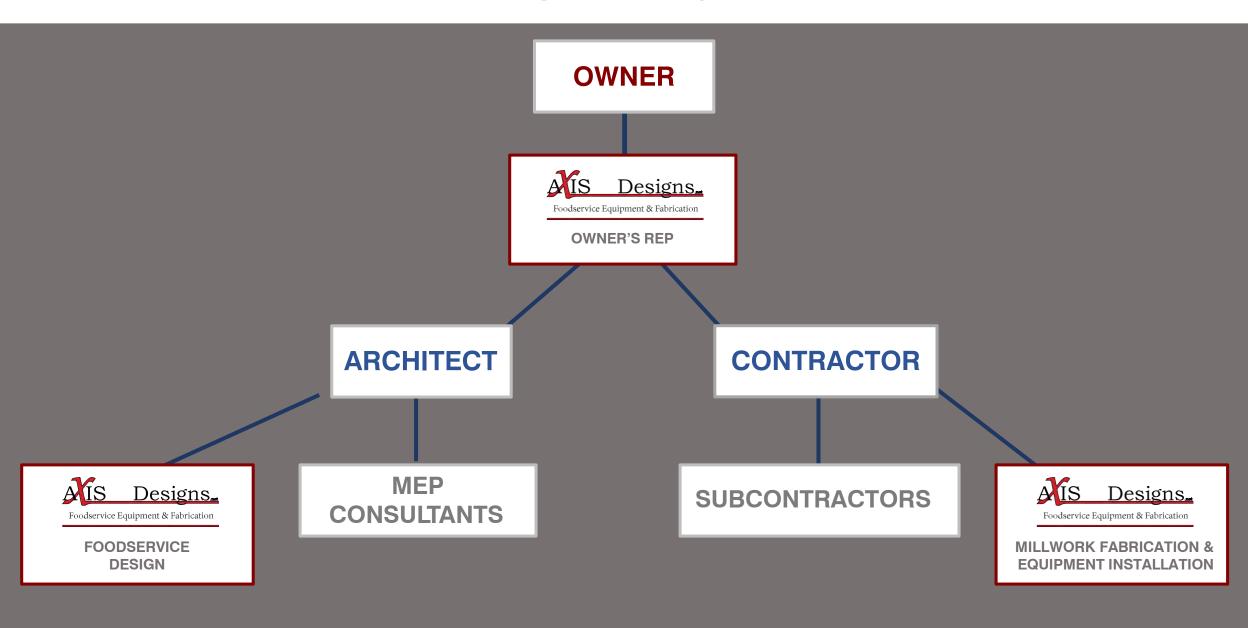
Axis Designs' Geographic Reach

Axis Designs is centrally located in the U.S. Midwest near Chicago, IL.

Our central location provides convenient reach for installations and shipping to all of the continental United States, as well as Mexico and Canada.



Axis Designs' Project Roles





Design/Build Process Flow Chart

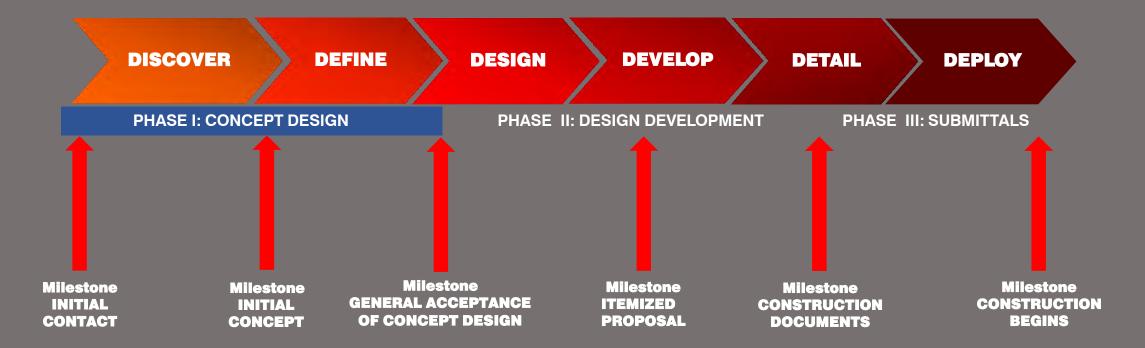
KEY IDENTIFIERS AND MILESTONES

- Initial customer/design team meeting
- Survey existing conditions
- o Discuss functional flow
- Discuss infrastructure requirements
- o Determine feasibility

- Determine menu
- Define equipment requirements
- Conceptual design drawings
- o Initial opinion of probable costs
- General Acceptance

- Design development
- Initial equipment specification
- Provide utility requirements
- Engineering support
- o Itemized proposal

- Finalize equipment specification
- Material finish selections
- Complete fabrication drawings
- Define scheduling milestones
- Develop supply chain solutions
- o Fabrication
- Consolidation
- Delivery
- Installation
- Training



GENERAL ACCEPTANCE

Design/Build Process Flow Chart

PHASE I: CONCEPT DESIGN

INITIAL PROJECT MEETING

- Survey existing conditions
- o Discuss conceptual budget
- o Discuss functional flow
- o Discuss infrastructure requirements
- o Discuss menu
- o Define equipment requirements

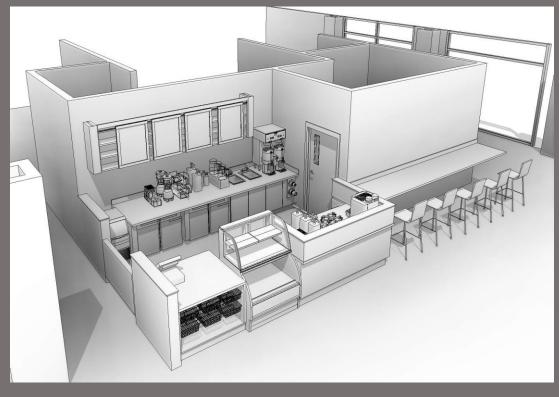
INITIAL CONCEPT

- o Conceptual design drawings
- o Initial opinion of probable costs
- o Discuss feasibility
- o Align visions of project

GENERAL ACCEPTANCE

- o General acceptance of concept
- o General acceptance of budget

NEGOTIATED DESIGN FEE



Milestone INITIAL CONTACT

Milestone INITIAL CONCEPT

INITIAL CONCEPT

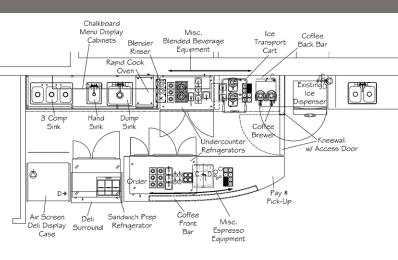
Milestone GENERAL ACCEPTANCE



Phase I Deliverables

Helping you communicate your ideas and win new business











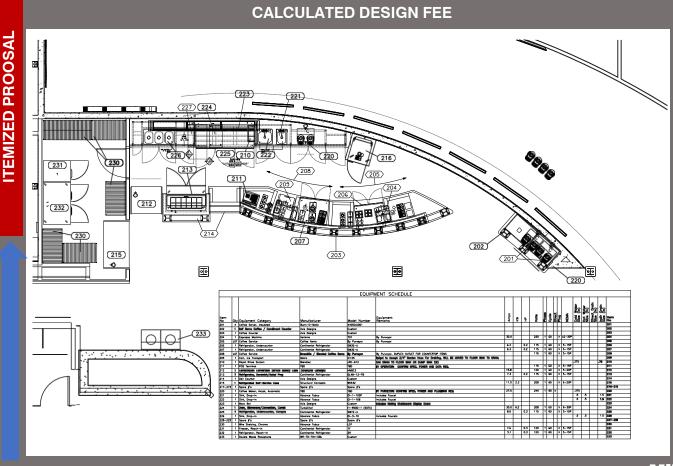
Design/Build Process Flow Chart

PHASE II: DESIGN DEVELOPMENT

GENERAL ACCEPTANCE

DEVELOP DESIGN

- o Obtain CAD files of space
- o Refine and develop design concept
- o Determine material finish selections
- o Finalize equipment specification
- Produce equipment plan and schedule
- o Produce Itemized project proposal
- Obtain signed proposal and PO

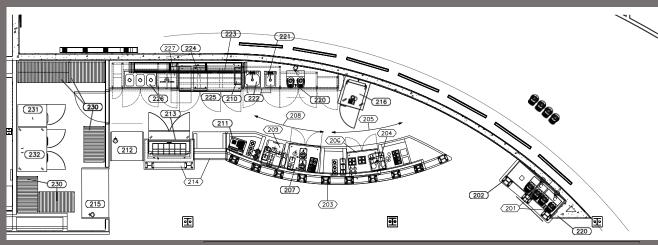


Milestone GENERAL ACCEPTANCE Milestone ITEMIZED PROPOSAL Milestone PROPOSAL ACCEPTED

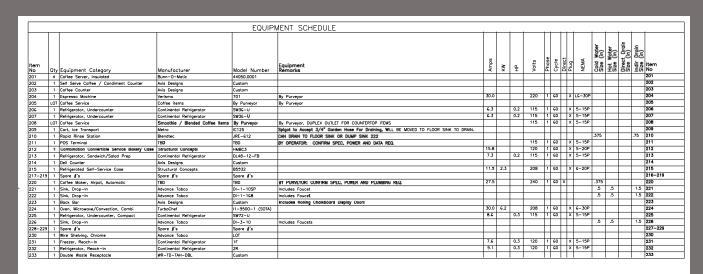
PROPOSAL ACCEPTED



Phase II Deliverables



Itemized Equipment Plans





Equipment Spec Book and Itemized Quote

Equipment Schedule with Utilities



Design/Build Process Flow Chart

PHASE III: SUBMITTALS

PROPOSAL ACCEPTED

FINAL DRAWINGS

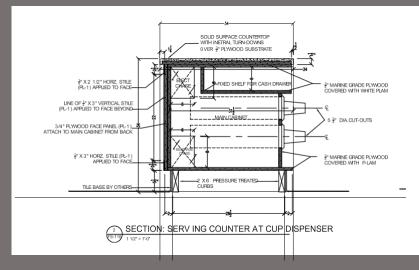
- Verify measurements
- o Produce millwork drawings
- o Provide utility requirements
- Coordinate with contractors, engineers and architects
- o Produce project timeline
- Make arrangments for shipping and consolidation
- o Produce work orders for shop
- o Procure equipment

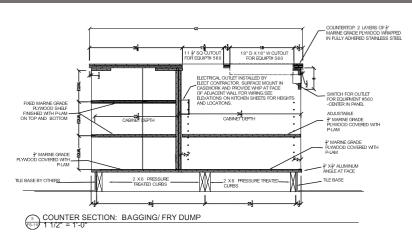
Milestone CONSTRUCTION DRAWINGS

DRAWINGS

CONSTRUCTION

CALCULATED DESIGN FEE





Milestone CONSTRUCTION BEGINS

BEGINS

CONSTRUCTION

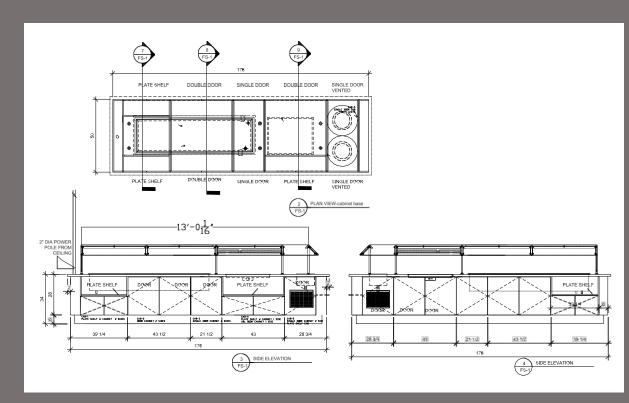


Milestone

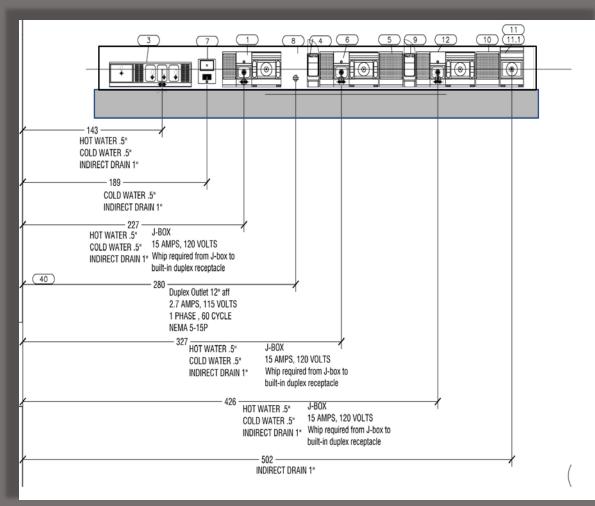
PROPOSAL

ACCEPTED

Phase III Deliverables



Millwork Approval Drawings

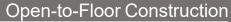


Utility Location Plans



Quality In-House Construction

Food Service-Specific Construction Methods





Stainless Steel Framed Base

- Open-to-floor construction
- Stainless steel legs with removable toe kicks
- Steel framed cabinets in wet areas
- Non-porous materials
- NSF Approved Construction Methods





Wood Base Construction



New Trends in Food Service

Mobile Pre-Order
Self Pay Kiosks w/ Impulse Item Display
No-Touch Vertical Salad Bar
No-Touch Hot Meal Display
Adapting Existing Salad Bars
Hot & Cold Pick-up Lockers
Popcorn Kiosks
Ghost Kitchens



No-Touch Vertical Salad Bar

Ideal for:

- Employee Food Service
- Campus Residential Halls
- Convenience Stores
- Airport Terminals
- Airport Lounges
- Offices
- Hotels



No-Touch Full Meal Buffet

Ideal for:

- Employee Food Service
- Campus Residential Halls
- Convenience Stores
- Airport Terminals
- Airport Lounges
- Offices
- Hotels





Adapting Existing Salad Bars



Adding refrigerated Grab-N-Go for prepackaged greens and a free-standing unit for packaged dry toppings can convert your existing salad bars into notouch salad bars with full self-serve make-your-own-salad options.



Pre-Order Stations with Hot/Cold Pick-up Lockers



Pre-order Station



Hot /Cold lockers accessed with phone-texted code

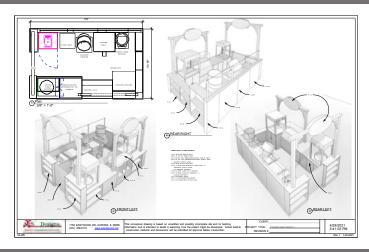


Pick-up Station

Popcorn Kiosks



Standardized components







Popcorn Kiosks



Custom new looks achieved through custom signage and material options



Thank You!

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